

Excellence Awards

What do we look for in an Excellence Award Nominee?

ELEVATE
Awards

Excellence in Apex

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's Apex product.

Must have one or more:

- Most Auto ID, Scale Watcher, Wireless Loader modules added
- Highest percentage of locations with some automation (Auto ID, Scale Watcher, Wireless Loader)
- Adoption of License Plate Recognition/other new innovative products.
- Technology adoption to modernize/standardize facilities

Excellence in COMMANDassurance

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's COMMANDassurance product.

Must have one or more:

- Most trucks deployed using COMMANDassurance
- Highest/best measurable per-yard savings as measured between equipped trucks and non-equipped trucks on comparable jobs
- Integration with other Command Alkon products

Excellence in COMMANDbatch

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's COMMANDbatch product.

Must have one or more:

- Highest measurable reduction in load time
- Reduction in number of rejected loads
- Decrease in material costs as measured by more accurate batching
- Increase in quality and consistency
- Technology adoption to modernize/standardize facilities

Excellence in COMMANDoptimize

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's COMMANDoptimize product.

Must have one or more:

- Highest compliance percentage
- Highest per-year profit increase
- Reduction in the number of trucks (or improved truck utilization)
- Automation adoption
- Most improved operations after operational assessment benchmark
- Technology adoption to modernize facilities

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Excellence in COMMANDqc

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's COMMANDqc product.

Must have one or more:

- Adoption of latest version of COMMANDqc 2019
- Most proactive in ensuring COMMANDqc infrastructure is current and secure
- Best use of COMMANDqc Batch Watcher functionality
- Highest participation in COMMANDqc CPG (Customer Product Group) and contribution to AHA (enhancement suggestions) portal
- Proactive change management and industry thought leadership
- Technology partnership
- Using COMMANDqc to build a performance management platform where quality is of prime importance
- Champion for utilizing new features and functionality

Excellence in COMMANDseries

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's COMMANDseries product.

Must have one or more:

- Adoption of latest version of COMMANDseries
- Most proactive in ensuring COMMANDseries infrastructure is current and secure
- Best use of COMMANDseries email functionality for Invoices and Statements
- Have made the switch between HTML printing to Fast Reports
- Proactive change management and thought leadership
- Have made the transition from on-prem to cloud either AWS or Azure
- Using COMMANDseries as a platform to build use of MOBILEconnect applications
- Champion for utilizing new support tools e.g. TeamViewer

Excellence in Conactive

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's Conactive Suite of products.

Must have one or more:

- Use of multiple Conactive products: CP, CL, CM
- Champion for utilising new features and functionality
- Decrease in material costs as measured by more accurate batching
- Increase in quality and deliver a consistent high standard product
- Most optimized planning
- Achieve cost savings by optimising mix designs
- Most creative use of the system by a salesperson

Excellence in CONNEX Community

This accolade recognizes unique and innovative approaches taken by CONNEX Connected companies to expand their platform community to all trading partners within their supply chain.

Must have one or more:

- Number of partners connected on either side of supply chain
- Number of 3rd Party Integrations
- Adoption/use of eTicketing Essentials
- Use of CONNEX in conjunction with CONNEX Partner systems

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Excellence in CONNEX Inbound Materials

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's CONNEX Inbound Materials product.

Must have one or more:

- Reduction in manual data entry
- Updated inventory levels
- Improved insight into daily costs
- Faster invoice reconciliation and AP workflows

Excellence in CONNEX Insights

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's CONNEX Insights product.

Must have one or more:

- Improved operational visibility
- Enhanced decision-making by leveraging current data
- Operational improvements by tracking Key Performance Indicators
- Reduced data mining

Excellence in CONNEX Jobsite

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using CONNEX Jobsite Suite.

Must have one or more:

- Measurable reduction in paper tickets (highest number)
- Best project cost savings compared to other CONNEX customers (percentage)
- Best adoption of Mobile App (ePOD, Jobsite Testing, and Inspection)
- Best adoption (used on most projects)
- Best job cost reduction
- Most suppliers onboarded

Excellence in CONNEX Trucking

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's CONNEX Trucking product.

Must have one or more:

- Measurable reduction in paper tickets (highest number)
- Most trucks using the product
- Best efficiency gain (percentage)
- Technology and automation adoption/integration with other Command Alkon products
- Improved fleet performance

Excellence in Integra

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's Integra product.

Must have one or more:

- Improved order and tracking visibility to dispatch team
- Measurable improvements in customer service
- Technology and automation adoption/integration with other Command Alkon products

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Excellence in Libra

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Libra asphalt batch/drum controls products.

Must have one or more:

- Highest measurable reduction in load time
- Decrease in material costs
- Increase in quality and consistency
- Technology adoption to modernize/standardize facilities

Excellence in MOBILEsales

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's MOBILEsales product.

Must have one or more:

- Most quotes created via product
- Most onboarded sales teams (by percentage)
- Simplification of sales tools (reduction in number)
- Improved sales forecasting
- Reduction in sales administration data entry time
- Technology and automation adoption/integration with other Command Alkon products

Excellence in MOBILEticket

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's MOBILEticket product.

Must have one or more:

- Measurable savings in driver time
- Reduction in paper tickets
- Improved order-to-cash metrics
- Fewer invoicing errors/reduction in credits/rebills
- Technology and automation adoption/integration with other Command Alkon products

Excellence in TrackIt

This accolade recognizes Command Alkon customers who demonstrate excellence in adopting/using Command Alkon's TrackIt product.

Must have one or more:

- Reduction in non-productive time
- Most trucks using the product
- Impact of data on business decisions
- Measurable improved driver safety
- Reduction in overall fleet costs
- Technology adoption to modernize dispatch
- Based on usage of multiple modules/features available in TrackIt

Excellence in Sentinel

This accolade recognizes Command Alkon/Libra customers who demonstrate excellence in adopting/using the Sentinel product.

Must have one or more:

- Technology adoption to modernize dispatch
- Reduced overall trucking costs
- Improved asset utilization
- Reduced cycle times
- Improved compliance